



The Kipu Gold Certified Biller Accreditation Program

**Biller training that lets you get the maximum use of your Kipu EMR,
saving you time and getting better results in VOB, UR, Billing and Collections.**

KIPU® Gold Certified Biller Accreditation



Through the Kipu Gold Certified Biller program, you work less; your biller works smarter. Gone are the days of having your staff waste valuable time collecting billing data or a weekly census for billing. Rather, your biller uses the Kipu Biller login (which you control) to harvest data through custom reports created in Kipu. After all weekly data is collected, an "Authorization To Bill" is created by your biller. You simply log in and approve the week's billing data and you're done. Your staff time is used only for approving the billing; you no longer collect data for your biller. This not only saves you time, it improves accuracy because it is DOUBLE CHECKED.

Your biller harvests and collects the data and you confirm it. Previously, you collected billing data and no one checked it.

But it doesn't end there. Your biller's collections professionals are trained by Kipu to access data for appeals, presentations of medical necessity, third-party reviews, UDT/LAB information and more. Your biller will access all that directly from Kipu themselves.

Finally, KIPU's seamless VOB and UR request processing saves you time. You don't have to fill out VOB forms, you don't have to retype anything. Everything required from your Kipu Facesheet feeds into the electronic VOB system. This speeds processing and gets you what you need faster.



You take care of the patients and your Kipu Gold Certified Biller takes care of business.

Your Kipu Gold Certified biller works directly in Kipu's VOB and UR modules. Less work for you and it saves time.

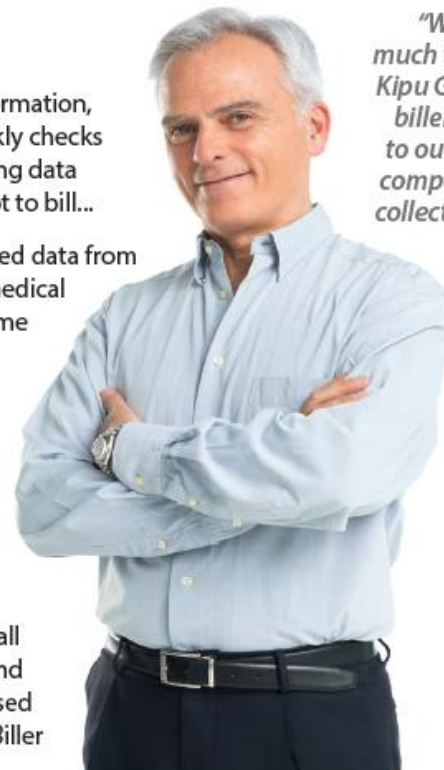
Benefits Of Using a KIPU Gold Certified Biller

IMPROVE ACCURACY Kipu Gold Certified billers are trained to harvest billing information, compile it, then send you an electronic "authorization to bill" which your staff quickly checks and approves. Previously, your staff spent up to two days per week compiling billing data by hand, and the work was not double-checked. Who knows how much you forgot to bill...

HIGHER COLLECTIONS Collection professionals are trained to assemble all required data from the clinical record for all appeals of denials, third party reviews, presentations of medical necessity, and all other collection efforts. This not only saves your staff valuable time that can be spent on patient care, it often increases collection rates because your biller's staff gets what they need without delay or interruption.

FASTER VOB You don't have to fill out VOB requests or double-type anything. Simply start the KIPU Facesheet, request a VOB, and immediately the request is passed to the Biller, where the work is assigned to staff most suited (by payor, type of service, and other criteria).

SAVES TIME AND MONEY Because Kipu Gold Certified Billers harvest census data, participate in the Kipu VOB program, examine the clinical record for UR and obtain all information needed for insurance company requests, as well as appeals of denials and third-party reviews or documentation of medical necessity, all your staff time that used to do manual work can now be spent on patient care, knowing your Gold Certified Biller is taking care of business.

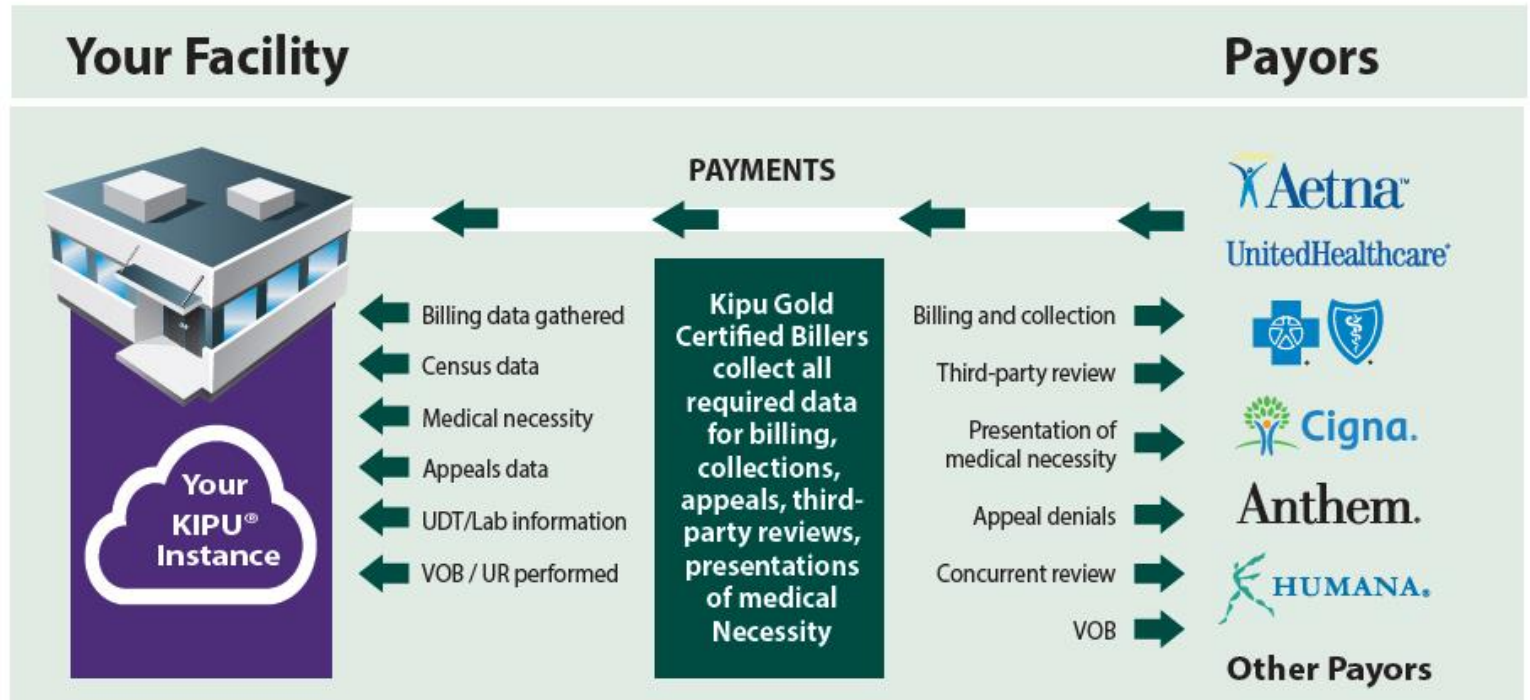


"We save so much time with our Kipu Gold Certified biller compared to our last billing company...and we collect faster now."



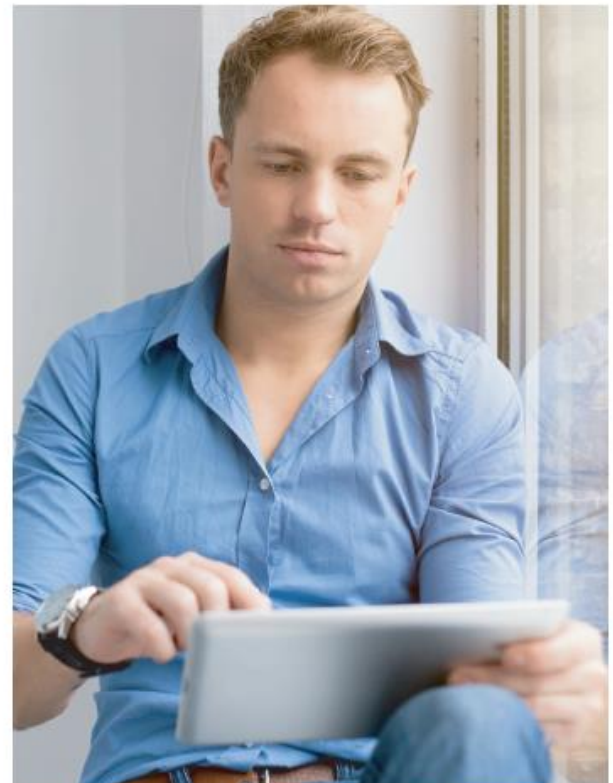
How It Works Starting with the Kipu VOB system

The Kipu VOB system connects electronically to the VOB portal and tracking system. VOB requests are assigned to the biller's VOB staff by preference of payor, client, and other criteria for faster and more accurate VOBs.



Process Details

- Gold Certified Biller UR staff work directly in the KIPU Medical Record for speedier and more intelligent, enhanced UR negotiation.
- Your Gold Certified Biller's staff harvests census data through customized Kipu reporting. An "authorization to bill" is sent to you for approval and payor billing speeds through your biller's system faster than ever before.
- In case of insurance company requests for additional information, Gold Certified Billers are trained to gather all documentation needed for quicker response to payors, saving your staff time collecting such information.
- In case of an under-pay or denial, a third-party review team, at your Gold Certified Biller, collects all needed information themselves for faster and more timely documentation of medical necessity to get your payments.
- All this means that you save 1.5 to 2 staff headcount chasing paper and devote that time to patient care. You take care of patients, Gold Certified Billers take care of business.




Your Gold Certified Biller's staff works directly in Kipu for the fastest — and best — results.



The KIPU Gold Certified Biller accreditation program lets you get the maximum use of our KIPU EMR by training your biller to do more, so you do less administrative work and get more time to spend with your patients.

Gold Certified Biller vs. Ordinary Biller

	ANY ORDINARY BILLER	GOLD CERTIFIED BILLER
Collection of weekly census for billing	<i>You</i>	<i>Biller</i>
Collection of data for		
Medical Necessity	<i>You</i>	<i>Biller</i>
Insurance Audit	<i>You</i>	<i>Biller</i>
Third-Party Review	<i>You</i>	<i>Biller</i>
Enhanced UR Negotiation	<i>You</i>	<i>Biller</i>
Appeals of Payments	<i>You</i>	<i>Biller</i>
Filling out VOB form	<i>You</i>	<i>Biller</i>
Faster VOB processing — now with optional 	<i>No</i>	<i>Yes</i>
Faster/more accurate UR	<i>No</i>	<i>Yes</i>
Transparent billing reports for faster billing	<i>No</i>	<i>Yes</i>
Checks and balances to double check billing data	<i>No</i>	<i>Yes</i>
UDT lab information for lab billing	<i>No</i>	<i>Yes</i>
MNDR SM - Medical Necessity Documentation Report SM for labs	<i>No</i>	<i>Yes</i>
MNDR SM - Medical Necessity Documentation Report SM for clinical necessity	<i>No</i>	<i>Yes</i>

Contact Kipu Today at (561) 349-5901
for a demonstration and for a complete list of Gold Certified Billers